



News Release

December 2, 2022

Yanmar America Corporation

## Controlled Air Gains 40 Years of Sales & Engineering Experience with Appointment of Michael P. Patton

Branford, CT (December 2, 2022) – Controlled Air, Inc., a division of Yanmar America, is pleased to announce that Michael Patton is joining its sales team as a Design-Build Sales Engineer. For more than 25 years, Michael has been a technical sales leader in the environmental, energy, and water industry. This builds on his more than 40 years of mechanical systems experience, including stints with mechanical contractors as a manufacturer's representative.

Michael will be specializing in design-build and energy efficiency projects throughout the state. His past experience in the energy field and participation in the American Society of Heating, Refrigerating and Air-Conditioning Engineers (ASHRAE), gives him a unique perspective to determine the best approach in designing and building environment solutions.

An active Full Member of ASHRAE, Michael serves on two technical committees. For 17 years, he has been a member and is currently the Chair of ASHRAE Standing Standard Project Committee 188, Legionellosis: Risk Management for Building Water Systems, and ASHRAE Standard Project Committee 191, tasked with crafting a blueprint for efficient use of water in buildings. He was also appointed to the ASHRAE Handbook Committee as Chair for the 2020 HVAC Systems and Equipment Volume and served as Chair of the Society Handbook Committee through 2022. He currently serves on the Society Planning Committee which provides strategic guidance to the ASHRAE Board of Directors.

Previously, Michael served as the Vice President Global Sales for inCTRL Solutions Corp of Salt Lake City, UT, a wastewater, and biogas software solutions provider. Before joining inCTRL Solutions, Michael was Executive Vice President of Griswold Water Systems in California and was Vice President of Sales for Evandtec in Toronto, both offering high tech water treatment and filtration solutions. Michael also served as the

General Manager of the Energy and Environment services group for a large contractor in Dubai, United Arab Emirates. Before that, he was Director of Global Sales for Clearwater Systems Corporation. Michael has his roots deeply planted in the HVAC&R field, getting his start with contractors James T. Kay Co. and K-Air, Inc., both of Connecticut, before joining Swan Associates of Newington as an Applied Equipment Sales Engineer in 1997.

The exciting addition of Michael Patton to the Controlled Air team emphasizes the company's commitment to growth following its recent acquisition by Yanmar America. Controlled Air has become the headquarters and center for engineering excellence for Yanmar America's energy systems business further expanding solutions for its customers in North America, as well as growing Controlled Air's products and services.



Michael Patton is joining Controlled Air's sales team as a Design-Build Sales Engineer.

### **About Controlled Air**

Founded in 1980, Controlled Air Inc. is a family-owned and operated commercial heating, ventilation, air conditioning and temperature controls company. Controlled Air has always been on the forefront of technology, bringing sophisticated solutions to the challenges of today's complex applications. Controlled Air participates in the Energy Star Service Provider program and is fully licensed in Connecticut S1 302788 and Rhode Island R/M1 & P/M 00007776, as well as some counties in New York. Controlled Air is also a Johnson Control Authorized Building Controls Specialist. For more details, please visit [controlledair.com](http://controlledair.com).

### **About Yanmar America Corporation**

Yanmar America Corporation, located in Adairsville, GA, is the regional headquarters of Yanmar Co., Ltd. a global company based in Osaka, Japan. Yanmar Co. Ltd., was established in 1912, and in 1933 became the world's first manufacturer to develop a practical small diesel engine. Today, Yanmar is a recognized leader in the design and manufacturing of advanced performance diesel engines and diesel-powered equipment, as well as gas engine-based energy systems. Yanmar America Corporation is located at 101 International Parkway, Adairsville, GA 30103. For more information, please visit [yanmar.com/us](http://yanmar.com/us).

Note: Information contained in the news release is valid at the time of publication and may differ from the most recently available information.

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